



**▶ DISTRIBUTOR membership application**

**Membership Dues Payment Amount**

RVAA Annual Dues: \$825.00

PLEASE NOTE: Your payment of \$825 (RVAA dues + New Member Processing Fee) will not be required until your application is approved by the association. Following approval by the membership committee, you will be billed for the above amount. All membership and processing dues must be received at RVAA prior to attendance at the RVAA Executive Conference. This payment will be fully refunded if the membership application is not approved during the RVAA membership approval process. We agree that this membership, if approved, will remain in force for one year and thereafter shall be renewed from year to year as provided by the Bylaws and procedures of the Association. (RVAA Membership Dues are not deductible as charitable contributions for federal tax purposes but may be deductible as a business expense)

**Membership Application Required Information**

PLEASE TYPE OR PRINT: All information will be kept strictly confidential - incomplete applications will be returned for completion.

**A. COMPANY INFORMATION**

1. Company Name \_\_\_\_\_  
 Street Address \_\_\_\_\_ City State Zip \_\_\_\_\_  
 Phone Number \_\_\_\_\_ FAX Number \_\_\_\_\_  
 Website \_\_\_\_\_ Email Address of Contact \_\_\_\_\_  
 Year Company Was Established \_\_\_\_\_
2. Name of Certified Representative to Receive All Mailings \_\_\_\_\_
3. Is applicant a Sole Proprietor? \_\_\_\_\_ If Yes, name of Owner \_\_\_\_\_
4. Is applicant a Partnership? \_\_\_\_\_ If Yes, name of Partners \_\_\_\_\_
5. Is applicant a Corporation? \_\_\_\_\_ If incorporated, give the following information:  
 Year of Incorporation \_\_\_\_\_ Incorporated in State or Province of \_\_\_\_\_  
 President \_\_\_\_\_ Vice President \_\_\_\_\_ Secretary \_\_\_\_\_  
 Treasurer \_\_\_\_\_ Manager \_\_\_\_\_
6. Is applicant company owned or controlled by parties or a corporation other than applicant? \_\_\_\_\_  
 If yes, supply the following information: Name of parent company or corporation \_\_\_\_\_  
 Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_  
 Principle activity or business of parent \_\_\_\_\_
7. Does applicant own directly or indirectly any other business? \_\_\_\_\_ If yes, list other business activity \_\_\_\_\_
8. Does applicant have a financial interest in any other business dealing in or related to the RV industry? \_\_\_\_\_  
 If yes, list firm name and address \_\_\_\_\_

**B. OPERATIONAL INFORMATION**

9. Do you have service and repair facilities? \_\_\_\_\_ Yes \_\_\_\_\_ No Mostly for \_\_\_\_\_
10. Do you have a catalog? \_\_\_\_\_ Yes \_\_\_\_\_ No How often during a year is catalog published? \_\_\_\_\_
11. Do you have a website? \_\_\_\_\_ Yes \_\_\_\_\_ No What is your web address? \_\_\_\_\_  
 Is your website: \_\_\_\_\_ Retail \_\_\_\_\_ Dealer Only
12. What are your normal hours of operation? \_\_\_\_\_
13. Do you have branch warehouses? \_\_\_\_\_ Yes \_\_\_\_\_ No If yes, how many? \_\_\_\_\_
14. Location(s) of branch warehouses - please list locations on separate piece of paper and send along with application.
15. Approximately how many accounts do you service on a regular basis? \_\_\_\_\_
16. What is your sales territory that you regularly cover (list states/provinces/geographic territories)? \_\_\_\_\_
17. How many years have you been a wholesale Distributor? \_\_\_\_\_
18. Do you own or operate any portion of an RV Dealership (indicate yes or no)? \_\_\_\_\_  
 Any portion of a retail RV store (indicate yes or no)? \_\_\_\_\_

If yes, what is the address of the dealership or retail store? \_\_\_\_\_

Is it under the same name as the wholesale operation (indicate yes or no)? \_\_\_\_\_

If no, what is the name of your retail business? \_\_\_\_\_

19. Is your wholesale firm listed in the Yellow Pages? \_\_\_\_\_ If yes, under what classified listing? \_\_\_\_\_

If you use the Yellow Pages, do you have a disclaimer on retail sales? \_\_\_\_\_

20. In retail sales, do you solicit sales by any of the following means? \_\_\_ Newspaper \_\_\_ Radio \_\_\_ TV \_\_\_ Billboard \_\_\_ Flyers

21. Is your firm fully computerized? \_\_\_ Yes \_\_\_ No \_\_\_ Partially Computer Brand \_\_\_\_\_

22. As a member, will you have a representative at the Executive Conference Each year? \_\_\_ Yes \_\_\_ No

## C. TRADE REFERENCES

Please list three RV Industry references (RV Suppliers, etc) and one institutional (bank) reference below:

RV Industry Reference 1

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

RV Industry Reference 2

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

RV Industry Reference 3

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

Institutional Reference

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

## D. DISCLAIMERS AND SIGNATURE

*We, the undersigned, hereby apply for membership in the RV Aftermarket Association (RVAA); an international trade association incorporated under the laws of Ohio and authorized to do business as a nonprofit and non-assessable association. The undersigned agrees to abide by all present and future bylaws of the Association and Rules and Regulations as set forth by the Board of Directors. We will endeavor to attend association meetings whenever possible, to cooperate with our fellow members and to work towards the best interests of the association.*

*We also agree to indemnify and hold harmless the Association, its officers, directors and employees and agents from any and all liability relative to this application and further agree to take no action whatsoever against the Association, its officers, directors, employees and agents in the event that the Association refuses this application for reasons set forth in the bylaws and/or regulations adopted by the Board of Directors. Also, we agree to hold harmless and indemnify the Association, its officers, directors, employees and agents in the event that any act or omission of ours causes liability, claims or damages to the Association. We understand the Association will be making primary research inquiries relative to our business and to verify material contained in our application and agree to allow the association to do so. We understand the association, its officers, directors, employees and agents may be required to make evaluations of this information and act accordingly.*

*If we are elected to membership and our membership in RVAA is thereafter terminated for any reason, we hereby agree to discontinue use of the RVAA name, logo and any other reference which would in any way imply that in the conduct of our business we have any connection whatsoever with the RVAA.*

*The above information is complete and correct to the best of my knowledge.*

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

Company Name \_\_\_\_\_

By \_\_\_\_\_ Title \_\_\_\_\_

Referred by \_\_\_\_\_