

# **RVAA HQ BULLETIN**

Bulletin # 6 – July 5, 2008

*For Members of the Recreational Vehicle Aftermarket Association*

## **PRESCHEULING RESULTS EMAILED TO ALL REGISTRANTS 10PM E.S.T. – MONDAY JULY 7**

Prescheduled appointments will be emailed to all conferences at 10pm Eastern Standard Time Monday, July 7, 2008. This emailing time was selected as it will allow for several last minute registrants submitting documentation on Monday to be included in the process, and additionally, the evening time frame means that members will have to ability to start their phone scheduling process on July 8 on equal basis.

### SOME ADDITIONAL QUICK PRESCHEULING FAQ'S:

How are schedules transmitted? All preschedules will be emailed as MS Word format a "Word 97-2003" format document which is readable on almost all computer systems. If you are having difficulties opening your schedule when you receive it and would prefer a pdf or faxed schedule, please email [karl@rvaahq.com](mailto:karl@rvaahq.com) immediately and one will be sent to you.

What Information is sent with the schedules? Each registered company will receive the Microsoft word schedule with preschedule match appointments placed on the schedule. In addition, all registered companies from the appropriate member segment will be sent with contact names and telephone information (suppliers will receive a list of distributors attending the conference, and vice versa).

I am an agent – can I receive the schedules for companies I represent? Yes, send an email to [karl@rvaahq.com](mailto:karl@rvaahq.com) with a list of the companies you represent and their preschedules will be emailed to you with the general emailing on Monday night.

Can Suppliers or distributors still register for the conference? Yes, additional supplier and distributor members can register for the conference up to one week in advance of the event. Each time a registration form is received at the RVAA office of a new registrant over the next three weeks, an email will be sent immediately to the appropriate membership segment of this new participant which includes contact information for scheduling appointments (suppliers will receive new distributor registrants, and vice versa).

What is the time period for scheduling appointments? Members may schedule appointments via the telephone up to the start of the conference (August 5). PLEASE NOTE: there is NOT a "last-minute appointment scheduling session" taking place at the conference – all appointments should be scheduled via telephone scheduling in the weeks preceding the event.

## **CONFERENCE: REMINDER – SUPPLIER/DISTRIBUTOR APPOINTMENT SESSION AGENDAS**

As noted in conference registration materials, the RVAA Conference Committee has developed a supplier/distributor meeting agenda to be utilized in conjunction with this year's event. Although the use of this agenda is not mandatory, it has been developed to make meetings between suppliers and distributors as efficient as possible, and the use of this agenda is strongly encourage for all RVAA members. You can find the agenda by clicking <http://www.rvaahq.com/conf/08appt.pdf>

A series of questions and answers on the agenda can be found by clicking <http://www.rvaahq.com/conf/08apptagenda.pdf>

## **REGISTRATIONS STILL ACCEPTED FOR RVAA GOLF OUTING**

Members attending the conference may still register for our 2008 RVAA Golf Outing. If you have already submitted your registration information and would like to add either yourself or additional representatives from your company as participants in this year's event, simply send an email to [karl@rvaahq.com](mailto:karl@rvaahq.com) with the names of additional golfers, estimated handicaps and whether rental clubs for these golfers will be required. RVAA will send an invoice in response via email and immediately register these participants for the event. For a complete rundown on the outing, take a look at the article located at <http://www.rvaahq.com/conf/08golf.pdf>

## **MEMBER BENEFITS: RVAA BOOKSTORE – DISTRIBUTOR LEAN OPERATIONS MANUAL**

RVAA Members can receive a special membership discount on the recently published "Lean Operations in Wholesale Distribution." The NAW guide is especially timely in today's challenging economic conditions, and RVAA members can pay a special "affiliated member" rate for the publication just for being a member of RVAA. For more information on the book, click on <http://www.rvaahq.com/benefits/books.pdf>

## **CONFERENCE: MANY THANKS TO RVAA'S 2008 CONFERENCE & GOLF SPONSORS**

RVAA wishes to thank the following companies for helping to sponsor RVAA's 2008 Executive Conference and Golf Outing. To date, the following sponsorships have been received at the RVAA office as of July 4, 2008:

### **Diamond Sponsors**

Blue Ox

Cequent Performance Products

Demco-Dethmers Mfg.

### **Platinum Sponsors**

Colibert Enterprises, Inc.

Stag-Parkway, Inc.

### **Gold Sponsors**

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Coast Distribution System

Danzy Distributors Ltd.

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Hayes Brake Controller Company

Marshall Products

NTP Distribution

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### **Silver Sponsors**

Cequent Towing Products

Parallax Power Supply

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Prime Products

RVLI

Sigma Wire Products

Valterra Products, Inc.

Winegard Company

### **Bronze Sponsors**

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BAL RV Products

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Leisure Time Marketing – Electronics

Long & Tullier, Inc.

MaxxAir Vent Corporation

Progressive Dynamics

Prest-O-Fit

Teknor Apex Company

Trailer Life Directory & Books

Walex Products Company, Inc.

## **Golf Sponsorship**

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Central Trailer Supply

Kwikkee Products

Marshall Products

Parallax Power Supply

Sigma Wire Products

Winegard Company

**Thank You for reading the RVAHQ BULLETIN and for your membership in the Recreational Vehicle Aftermarket Association!**